



Business Briefing
Naval Information Warfare Center (NIWC) Pacific
In partnership with
The Intelligence Advanced Research Projects Activity
(IARPA)

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Precedence of BAA

- Please note that nothing discussed today should be construed as overriding the BAA.
- All proposers should propose only to what is discussed in the BAA and not to these slides or information conveyed today.

Award Instruments

- Only Procurement Contracts (FAR-based) are contemplated
- Multiple awards are anticipated.
- The BAA is anticipated to result in contract awards that include all phases of ReSCIND. Funding for the Option Period(s) shall depend upon performance during the Base Period (and succeeding Option Periods), as well as program goals, the availability of funding, and IARPA priorities. Funding of Option Periods is at the sole discretion of the Government.
- The Government reserves the right to select for award all, some, one, or none of the proposals received in response to the BAA.

General Information

- Carefully read all information in the BAA.
- Certain sections will contain page limitations. Any information beyond the page limitations will not be considered.
- Be sure to include all REQUIRED documents and attachments.
- Classified proposals are not anticipated for this program
- Proposal Due Date and Time - Be sure to submit early enough to avoid transmittal issues. Proposals after the due date will not be considered. It is strongly recommended to submit 48 hours before the deadline.

Special Considerations

- Performers will need to perform Human Subjects Research and thus IRB approval will be required.
- Data set deliverables shall have no distribution restrictions or be bound by any IP rights. They shall be “Open Source”.



ELIGIBILITY INFORMATION

- The following are generally **not** eligible to submit proposals under this BAA or participate as team members under proposals submitted by eligible entities:
 - Other Government Agencies,
 - Federally Funded Research and Development Centers (FFRDCs),
 - University Affiliated Research Centers (UARCs),
 - Any organizations that have a special relationship with the Government; e.g., that would give them
 - access to privileged and/or proprietary information,
 - access to Government equipment or real property.
- Foreign entities and/or individuals may participate but only as a part of a U.S. based team. The prime contractor must be a U.S. entity. Foreign entities and individuals may participate as subcontractors or employees of a U.S. based entity, however, all foreign participation must comply with any necessary Non Disclosure Agreements, Security Regulations, Export Control Laws, and other governing statutes applicable under the circumstances.

Proposal Submission Process

- Notice of the BAA will be posted to SAM.gov via NAVWAR E-Commerce Central (E-CC).
- All proposers seeking a contract shall submit through NAVWAR E-CC (<https://e-commerce.DC3N.navy.mil>) (Note that this does not include a “www” prefix)
 - First, select “NIWC Pacific” (on the left hand menu)
 - Then, click on “Open BAAs” and select the Solicitation Number
- What can you do now to prepare?
 - At the E-CC website, click on the link that says, “Submitting A Proposal?” (on the left hand menu) for instructions on how to register in E-CC and other relevant instructions

Evaluation Process

- Preliminary review for proposal completeness, eligibility requirements, conformance with BAA requirements
- Individual proposals will be evaluated against the evaluation criteria, not against each other
- Proposals received under the BAA will be evaluated using merit based, competitive procedures based on the Evaluation Factors of the BAA.
- All information necessary for the review and evaluation of a proposal must be contained in the proposal itself. No other material will be provided to the panel. Proposals should contain sufficient technical detail to allow for in depth technical assessment.

Proposal Evaluation Criteria

- Current Evaluation Factors
 - A. Overall Scientific and Technical Merit
 - B. Effectiveness of Proposed Work Plan
 - C. Contribution and Relevance to the IARPA Mission and Program Goals
 - D. Relevant Experience and Expertise
 - E. Resource Realism
- The above factors are anticipated and proposers should review the BAA for the criteria as they may change when the BAA is released. More detail for each area is anticipated.
- Cost Proposal – TBD on whether full cost proposals will be requested from the beginning. The BAA will provide specific instructions.



Communications

- All questions or discussions regarding this solicitation must be directed to the Contracting POC.
- The primary contracting POC for the BAA will be Eric Pomroy (Eric.R.Pomroy.Civ@US.Navy.Mil)
- All communication throughout this process must be handled formally and through the proper channels, which means all parties must ensure a NIWC Pacific Contract Specialist or Contracting Officer is present and/or engaged during any and all communication exchanges.
- Any informal communications or outside communication will delay and may also jeopardize a potential award.

Potential Important Dates

- Submit your proposal package at least 24-48 hours prior to the close
- Full BAA Posting: TBA
- Question Period: 2 weeks
- Proposals due (via NAVWAR E-Commerce Central): ~8 weeks after BAA issuance.
- Don't forget that the BAA may involve amendments after it is initially released – these will be posted at on NAVWAR E-CC and at SAM.gov. Proposals will be expected to comply with all amendments.

In Conclusion

- Q&As at today's Proposers' Day reflect informal information and do not override the BAA. The BAA is the authoritative document.
- Please read entire BAA before submitting questions and conduct a Ctrl+F word search, if necessary.
- Pay attention to Proposal & Submission Information.
- Submit questions by 9:40am.