

OFFICE OF THE DIRECTOR OF NATIONAL INTELLIGENCE



Intelligence Advanced Research Projects Activity (IARPA) Proposer's Day Briefing



L E A D I N G I N T E L L I G E N C E I N T E G R A T I O N

August 3, 2011



Recurring questions

- Questions and Answers
- Intellectual Property
- Preparing the Proposal
 - Proposal Delivery
 - Organizational Conflicts of Interest
- Streamlining the Award Process
 - Accounting system
 - Key Personnel
 - Statements of work
- IARPA Funding



Responding to Q&As

- Please read the BAA before submitting questions
- Read Frequently Asked Questions, IARPA web site @ <http://www.iarpa.gov/faq.html>
- Send your questions as soon as possible
 - Write questions as clearly as possible
 - Do not include proprietary information



Intellectual Property

- Should no proprietary claims be made, Government rights for data first produced under IARPA contracts will be unlimited.
- The default is usually Government Purpose rights for data developed with mixed funding – if you do not specify, this is the minimum that we expect
- You should state in the proposal any restrictions on deliverables relating to existing materials (data, software, tools, etc.)
- If selected for negotiations, you must provide the terms relating to any restricted data or software, to the contracting agent



Preparing the Proposal

- Very Important! Note restrictions in Section 4 of the BAA on delivery of proposals
 - Unclassified proposals must be sent via FEDEX, UPS, or DHL
 - **Do NOT use same-day delivery services or USPS**
 - Classified proposals – Contact IARPA Chief of Security
- BAA format is established to answer most questions
- Check back often to FBO for amendments and to the IARPA site for Q&As
- Section 5 – Read the evaluation criteria carefully
 - e.g. “The technical approach is credible, and includes a clear assessment of primary risks and a means to address them”



Preparing the Proposal

- Note IARPA's OCI policy – see [http://www.iarpa.gov/IARPA OCI_081809.pdf](http://www.iarpa.gov/IARPA%20OCI_081809.pdf)
 - See also eligibility restrictions on use of Federally Funded Research and Development Centers, University Affiliated Research Centers, and other similar organizations that have a special relationship with the Government
 - Focus on possible OCIs of your institution as well as the personnel on your team
 - See Section 4.A.1: It specifies the non-Government (e.g., SETA, FFRDC, UARC, etc.) support we will be using. If you have a potential or perceived conflict, request waiver as soon as possible
- Cost Proposal – we only need what we ask for in BAA



Streamlining the Award Process

- Approved accounting system needed for Cost Reimbursable contracts
 - Must be able to accumulate costs on job-order basis
 - DCAA (or cognizant auditor) must approve system
 - See <http://www.dcaa.mil>, Information for Contractors under “Publications”
- Statements of Work (format) may need to be revised
- Key Personnel
 - Expectations of time, note the evaluation criteria requiring relevant experience and expertise
- Following selection, Contracting Agent may request your review of subcontractor proposals



IARPA Funding

- IARPA funds applied research for the Intelligence Community
 - IARPA cannot waive the requirements of Export Administrative Regulation (EAR) or International Traffic in Arms Regulation (ITAR)
 - Not subject to DoD funding restrictions for R&D related to overhead rates
- IARPA is not DOD



Disclaimer

- BAA is being developed
 - Following issuance, look for amendments and Q&As
- There are likely to be changes
- Content of BAA will be specific to program
- Nothing said here will supersede BAA