

# Insights from Text



### Language Computer

January 14th, 2022



"Boutique" provider of **next-generation** natural language processing software solutions for Government and commercial customers

Founded **1995** Based in **Richardson, Texas** 

- Strong track record: top marks at more than 20 different Government evaluations since 1999
- Over 50 peer reviewed publications

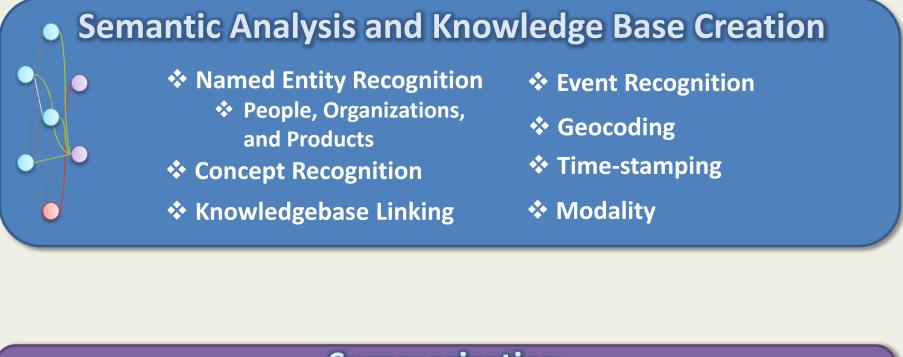
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#### Summarization

Event TrackingProduct Tracking

Update SummarizationDossier Generation







#### **Personal Analytics**

User Segmentation

- Cognitive State
- Personality

GoalsIntentionsActions

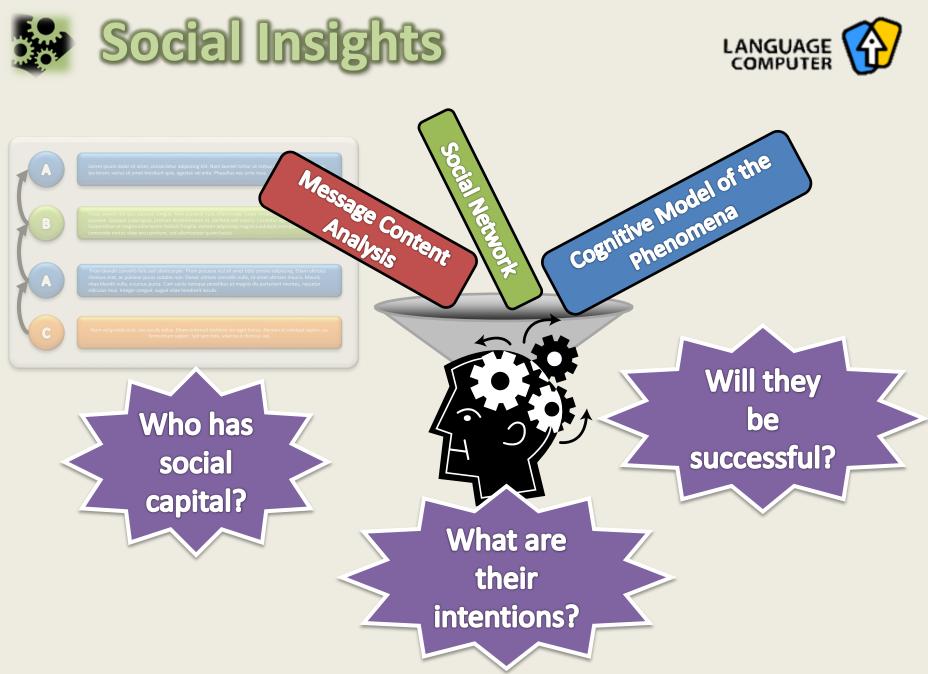
#### **User Interaction Analytics**

- Social Actions
- \* Reputation
- Interaction Patterns
- InfluenceSentiment

### **Group Analytics**

- Social Roles
- Social Capital
- Group Leadership

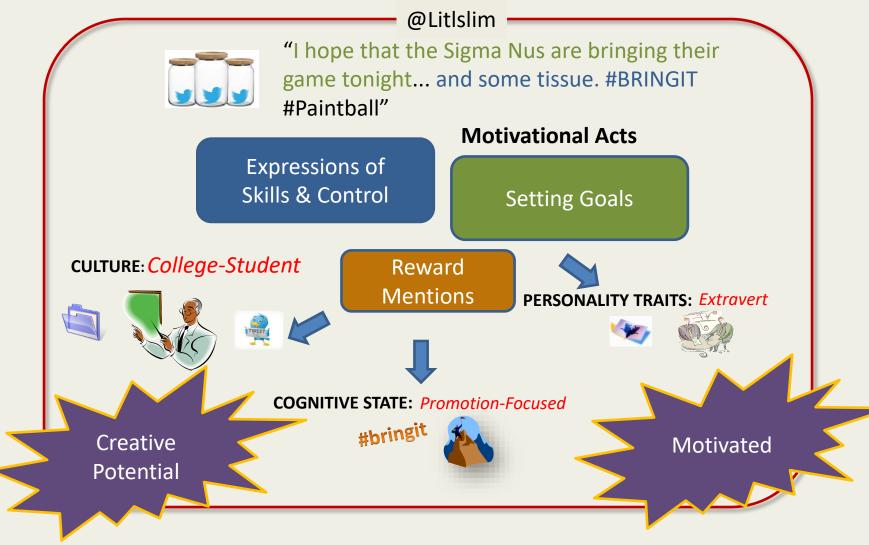
- Group Cohesion
- Group Success















Success: Requires motivation (goals, utility, and community support) and the ability to find creative solutions. Do you know when someone is about to be successful?



Identified how motivated individuals were on DeviantArt and Flickr as measured by the quality of their future contributions. We utilized LCC's stateof-the-art motivational act classifier coupled with our models of user behavior and group dynamics. Our predicted quality matched the actual quality of the next submission with a correlation of .71. The system has an accuracy of 86% for predicting changes of more than one standard deviation.

M. Tomlinson et al, "#impressme: The Language of Motivation in User Generated Content," proceedings of CICLING (2014).

M. Tomlinson et al, "Capturing Cultural Differences in Expressions of Intentions". proceedings of COLING (2014).



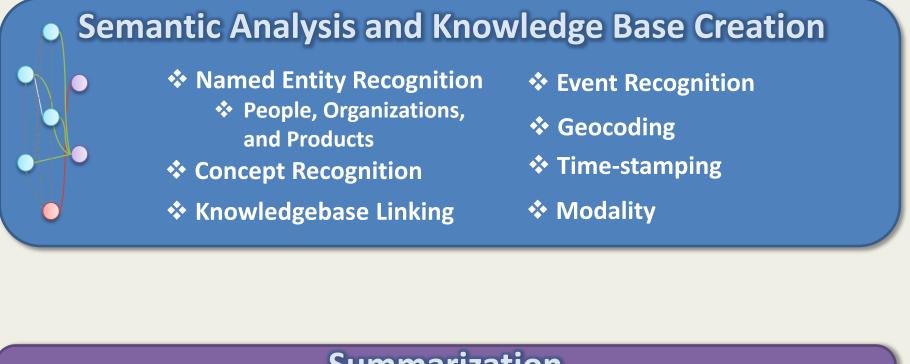


Social acts are pragmatic speech acts that signal a dialogue participant's social intentions, ranging from establishing mutual bonds to asserting dominance over another. We can identify 18 social acts, which are motivated by work in psychology and organizational behavior.

List of Social Actions Detected in Language			
Supportive Behavior	Statements of support for another's ideas/actions manifested through encouragement, intention to		
	help, praising, etc.		
Undermining	Hostile expressions meant to erode the support or weaken the stance of another's goal.		
Solidarity	Explicit affiliation by one individual toward another by drawing attention to attributes or		
	connections shared.		
Offer Gratitude	A sincere expression of thanks by one individual toward another.		
Disrespect	Inappropriate language, such as mocking, or derogatory statements.		
Agreement	Explicit utterances of agreement, approval, or acceptance.		
Disagreement	Explicit utterances of disagreement, disapproval, or rejection.		
Challenge Credibility	Attempts to challenge or discredit another's credibility.		
Managerial Influence	Assertions of administrative sway or control the direction in the discussion		
Leadership Avoidance	Attempts to shirk administrative responsibility or purposefully yields control of the discussion.		
Group Affordance	Shows of respect and esteem through honorifics and yielding to others in the group.		
Establish Credibility	Attempts to increase standing within group through demonstrating experience.		
Leadership Traits	Language, such as locus of control and certainty, associated with individuals who have a leadership		
	role.		
Task Control	The ability of an individual to introduce and manage tasks for a group. Evidence of Task Control		
	includes task introduction.		
Task Conflict	Disagreement over the manner in which a task is performed.		
Relationship Conflict	Personal conflict between individuals.		
Mediation	The mediation of conflict.		
Task Perspective	Abstraction / simplification / elaboration 8		



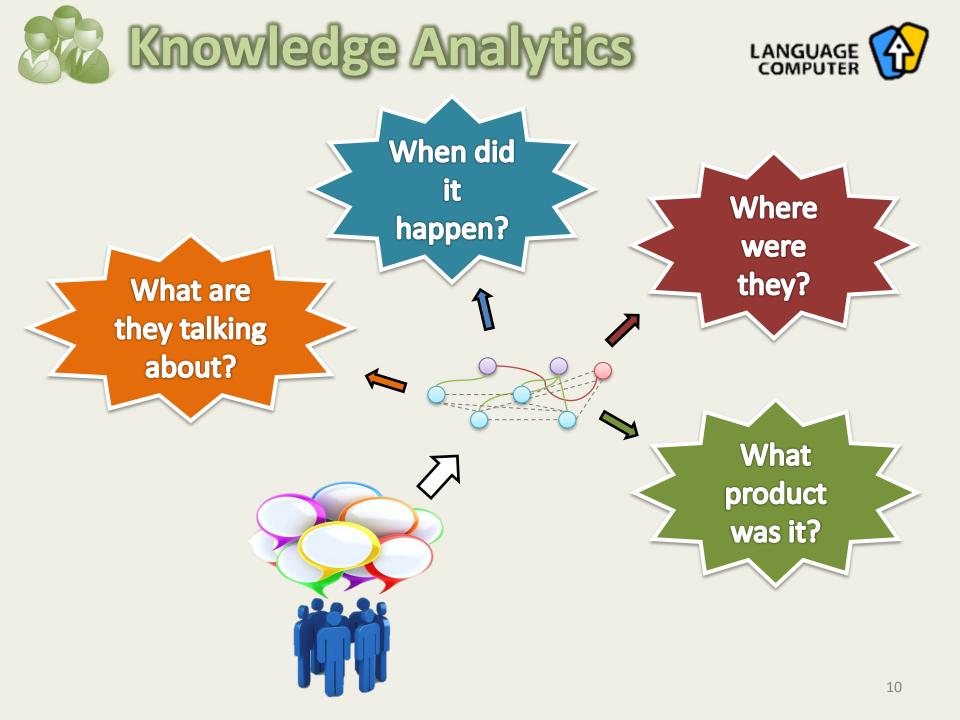




#### Summarization

Event TrackingProduct Tracking

Dossier GenerationTell me about...





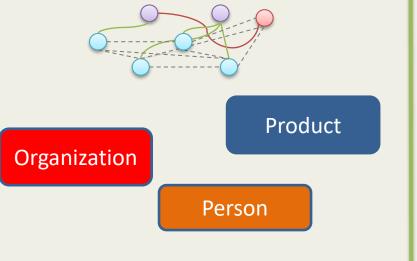
## Rapid Case Study: Knowledge Base Creation

**Product Launch** 

Event

#### Semantic Triple Store

Time

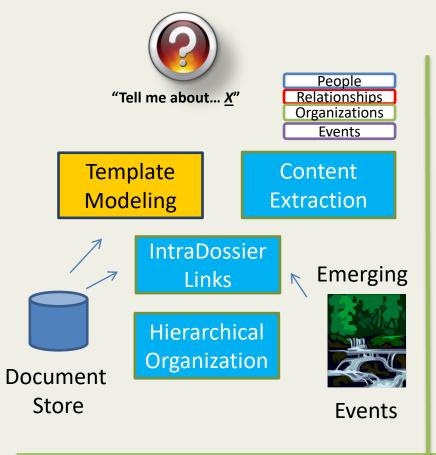


Burger King's September launch of Satisfries, better-foryou french fries with less fat and fewer calories than the competitor's product, "brought in incremental consumers who would otherwise not have come into Burger King," said Alex Macedo.

S. Monahan and D. Carpenter, "Lorify: A Knowledge Base from Scratch," in Proceedings of the Text Analytics Conference, 2012.







LCC's AQUIRE dossier generation and management system can be used by analysts to access deep information, gathered from a wide variety of unstructured sources, about entities, relations, and complex situations.

Dossier Viewer					
Dossier Search Recent Updates	View Dossier				
ENTITY(entity): HAMID KARZAI					
-(4) Wary of how warked militias plunged Algh Kando Uku UK, operate outside Kabdh War UK, operative Charlow (1997) Wark of the same -(10) Karza induction of the same -(10) -(10	on: age: 61 anonally Algo- resources Algo- age: 20				
Personal life					
(0) It also opened a breach of trust between Hamid Karzai and the United States-an early episode of mutual suspicion in what would soon become a cascade."					