



Kurt T. Dirks

Professor of Organizational Behavior

Director of the Taylor Experimental Laboratory

Washington University in St. Louis

Olin Business School

Current Research in Organizational Behavior & Psychology

- Outcomes of trust?
- Determinants of trust in leaders, work partners, organizations? Trajectory of its development?
- How can trust be repaired, once damaged?
- Are individuals accurate in trust judgments?

Experience and capabilities

- 14 years of research on trust published in leading journals
- Methodological capabilities
 - experimental research
 - field studies (e.g., survey)
 - meta-analysis
- Research in range of settings and types of relationships
 - Settings: Military, sports teams, financial institutions, tech company, student teams
 - Relationships: Leaders, team members, zero-acquaintance relations

Teaming

Broad range of issues related to how individuals judge trustworthiness of others, whether others trust them, and the ability to do so accurately

Contact information

Kurt T. Dirks

Professor of Organizational Behavior; Director of Taylor
Experimental Laboratory

Washington University in St. Louis

Olin Business School

dirks@wustl.edu

314-935-5206

<http://www.olin.wustl.edu/facultyandresearch/Faculty/Pages/FacultyDetail.aspx?username=dirks>